



Michigan Agents Quality CE in 2010

Same Client, New Exposures 8:45 - 12:00 3 Credits

E&O: When Your Carrier Sues 1:00 - 4:00 3 Credits

Jan 19, 2010 - Birch Run

Jan 20 - Troy

Jan 21 - Okemos

Jan 22 - Grand Rapids

Principles That Drive Auto 8:45 - 12:00 3 Credits

Fifty Ways to Lose a Customer 1:00 - 4:00 3 Ethics or General Credits

Mar 15 - Gaylord

Mar 17 - Troy

Mar 16 - Okemos

Mar 19 - Grand Rapids

Innovative Coverages 8:45 - 12:00 3 Credits

Ethics in the Digital Age 1:00 - 4:00 3 Ethics or General Credits

May 17 - Traverse City

May 18 - Birch Run

May 19 - Troy

May 20 - Ann Arbor

May 21 - Grand Rapids

Substantiation Frustration 8:45 - 12:00 3 Credits

It's Not Good Service; It's E&O 1:00 - 4:00 3 Credits

July 12 - Gaylord

July 13 - Okemos

July 14 - Troy

July 15 - Ann Arbor

July 16 - Grand Rapids

Competing with the Internet 8:45-12:00 3 Credits

Developing a Client-Focused Approach 1:00 - 4:00 3 Ethics or General Credits

September 20 - Traverse City

September 22 - Troy

September 21 - Okemos

September 24 - Grand Rapids

Liability Principles 8:45 - 12:00 3 Credits

The Winning Ethical Virtues 1:00 - 4:00 3 Ethics or General Credits

Nov 1 - Gaylord

Nov 2 - Birch Run

Nov 3 - Troy

Nov 4 - Ann Arbor

Nov 5 - Grand Rapids

\$59 half day,
\$118 full day

By Mail:

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