



Indiana agents can now use
Self-Study Lite
To fulfill CE Requirements

Try *Self-Study Lite* and complete your C.E. on your own schedule!

Order the book, read the material and complete a monitored, multiple-choice exam. The exam is closed book, must be completed without assistance, and be administered by another licensed agent. Then, fax the answer key back to us and we will forward a certificate and file the credits with the state.

Writing A Personal Umbrella

5 Credits

Do all your personal lines accounts include an umbrella? Want to increase your success ratio? Learn how the umbrella policy works. Discover the four factors everyone should consider when deciding on appropriate liability limits. Use this course to improve your umbrella sales presentation as you expand your product knowledge and earn your CE credit. 71 pages

Write Flood Right!

NFIP Approved

3 Credits

Offering flood insurance is an ethical obligation if not a legal one. It's time all agents to review the flood coverage that is offered through the federal government. The work is divided into three sections:

- Overview of the NFIP Program
- Writing & Servicing the Coverage
- What's Covered-What's Not.

Learn the ways to protect yourself at the same time you are earning the CE credits you need.

The following courses have been submitted and approval is pending:

Business-in-the-Home: A Six-Step Approach

Problems When Writing Condos

Call 800-326-4741 and talk to Angela about questions you may have.

\$10 per Credit
includes shipping & filing fees.

Mail Check To:

The Van Wyhe Group
 P O Box 4130
 Waukesha, WI 53187

Telephone:

1-800-326-4741

Fax: 1-800-476-2945

www.insurancece.com

Name: _____ License #: _____

Course Requested: _____

Course Requested: _____

Agency: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

Send Check or charge to MC: ___ Visa: ___

Number: _____ Expir Date: _____