



**The Van Wyhe Group
Provides CE classes
Presented by Phyllis Van Wyhe
3, 6, or 9 credits in one day**

Mini-Marathon – 9 Credits – 3 three credit sections

Property Principles & Pitfalls

7:00 – 9:45 3 Credits

Whether writing a commercial account or coverage on a rental duplex, the principles of property coverage are the same. Discuss the real purpose of property coverage: to fund the insured's disaster plan. Learn the approaches for addressing insurance to value. Explore the insured's options under a replacement cost settlement and how ACV works at the time of claim. Discover what it means to prove the loss and why writing coverage properly streamlines the claims process. Learn the principles and approach writing property with a more creative approach. Client Handouts™ are included to help you explain it and to serve as documentation in your file.

E&O: Emerging Exposures You Should Not Overlook 10:30 – 1:15 3 Credits

Spend the afternoon addressing the face of change. Explore new exposures such as medical tourism, hybrids & NEVs, and Smart Cars. Discuss emerging E&O exposures such as non-English speaking insureds, text messaging & email. Review the perils of the current economy: intentional damage, "give-ups," and "walk-aways." Discuss the expanded definition of Professional Liability and the impact it can have on a claim. Stay up-to-date on new and emerging issues.

Ethical Issues: Privacy & Confidentiality 2:00 – 5:00 3 Ethics or General Credits

Privacy and confidentiality are two related issues that are emerging in modern society. Every agent should know the fundamentals of both. Privacy is the right to be free from interference. Learn about the various types of privacy, the legal implications, the coverages available, and the agent's exposures. Confidentiality is the duty to protect privileged information. Learn the ethical duties of the agent and the obligations of the professional. Review the federal legislation that impact both privacy and confidentiality. Increase your comfort level, help your clients, and prevent E&O by learning more about privacy and confidentiality.

May 20– Comfort Suites, Pewaukee

May 21- Comfort Suites, Appleton

May 22– Comfort Inn & Suites, Madison

June 16- Quality Inn, Eau Claire

June 17- Dale's Weston Lanes, Wausau

June 18- 1401 Newman Rd, Racine

Price: \$15 per credit, \$45 per section

Price:

**\$12 per credit,
\$45 per session**

By Mail:

The Van Wyhe Group
P O Box 4130
Waukesha, WI 53187

By Fax: 800-476-2945

Or register online at

www.insurancece.com

Call Angela at 800-326-4741
with questions.

Name: _____

Email: _____

Lic #: _____ **Date Attending:** _____

Mini-Marathon Section: ___#1 ___#2 ___#3

Agency: _____

Address: _____

City: _____ **State:** _____ **Zip:** _____

Tele: _____ **Fax:** _____

SEND CHECK or charge to MC _____ Visa _____

Card No. _____ **Exp Date:** _____

Signature: _____