



Wisconsin Seminar CE In 2009

**You asked for more bang for your buck!
We heard you!**

With gas prices high and time at a premium, agents have been asking for more credits per day. In 2009, we are introducing **Mini-Marathons** to be presented quarterly at six locations throughout the state. Each day will consist of 3 three-credit courses. Each Mini-Marathon includes a section approved for the Ethics credits you need and twice a year we will include an E&O section. If you can attend the entire day, you will earn 9 credits. Those who prefer a shorter day, can still get 6 credits, but will have flexibility in scheduling them. For agents who need a lot of credits, we will present a 12-hour **Marathon Day** in Pewaukee twice a year. Review the schedule below and let us know what you think by emailing your comments to angela@insurancece.

Mini-Marathon – 9 Credits - Six Locations

Vacancy, Foreclosure, & Declining Values 7:00 – 9:45 3 Credits
Privacy, Cyber-Security & Identity Theft 10:30 – 1:15 3 Credits
Ethics: Let's Stop Making Excuses! 2:00 – 5:00 3 Ethics or General Credits

Feb 27 **Madison** Feb 26 **Pewaukee** Feb 25 **Appleton**
Mar 10 **Eau Claire** Mar 11 **Wausau** Mar 12 **Racine**

Marathon Day – 12 Credits – Pewaukee Location - April 28

Proving the Loss 7:00 – 9:45 3 Credits
E&O: Flood Landmines 10:30 – 1:15 3 Credits
Ethical Responsibilities 2:00 – 4:45 3 Ethics or General Credits
Issues in Insurance I 5:30 – 8:15 3 Credits

Mini-Marathon – 9 Credits - Six Locations

Property Principles & Pitfalls 7:00 – 9:45 3 Credits
E&O: Exposures You Should Not Overlook 10:30 – 1:15 3 Credits
Ethics: Handling Privacy & Confidentiality 2:00 – 5:00 3 Ethics or General Credits

May 22 **Madison** May 20 **Pewaukee** May 21 **Appleton**
June 16 **Eau Claire** June 17 **Wausau** June 18 **Racine**

Mini-Marathon – 9 Credits - Six Locations

We're Going Green! 7:00 – 9:45 3 Credits
Survival Skills for the Information Age 10:30 – 1:15 3 Credits
Ethical Mistakes that Destroy Relationships 2:00 – 5:00 3 Ethics or General Credits

August 7 **Madison** August 6 **Pewaukee** August 5 **Appleton**
Sept 22 **Eau Claire** Sept 23 **Wausau** Sept 24 **Racine**

Marathon Day – 12 Credits – Pewaukee Location - Oct 27

"I'm not an Attorney but I know a bit about the Law" 7:00 – 9:45 3 Credits
E&O: The Art of Documentation 10:30 – 1:15 3 Credits
Business Ethics Today 2:00 – 4:45 3 Ethics or General Credits
Issues in Insurance II 5:30 – 8:15 3 Credits

Mini-Marathon – 9 Credits - Six Locations

What I Learned From Claims Magazine 7:00 – 9:45 3 Credits
E&O: Coverage Pitfalls 10:30 – 1:15 3 Credits
Ethics: Dealing With Difficult People 2:00 – 5:00 3 Ethics or General Credits

Dec 4 **Madison** Dec 2 **Pewaukee** Dec 3 **Appleton**
Dec 8 **Eau Claire** Dec 9 **Wausau** Dec 10 **Racine**

Price: \$15 per credit

Refund in full if cancelled at least 24 hours before seminar.
Cancellation within 24 hours – 75% refund. No refund for no-shows.
Substitutions at any time.

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BY FAX:
1-800-476-2945

Questions: Call Angela
800-326-4741

www.insurancece.com

Name: _____
Lic #: _____ **Date Attending:** _____
Mini-Marathon Section: ___#1 ___#2 ___#3
Marathon Section: ___#1 ___#2 ___#3 ___#4
Agency: _____
Address: _____
City: _____ **State:** _____ **Zip:** _____
Tele: _____ **Fax:** _____
SEND CHECK or charge to MC _____ **Visa** _____
Card No. _____ **Exp Date:** _____
Signature: _____